



Designing Patient-Centered Diagnostic Networks

Sidharth Rupani, LLamasoft, Inc.

With Input From:

Heidi Albert, Kekeletso Kao, Zachary Katz, FIND

Ryan Purcell, LLamasoft, Inc.

Primary Donors and Partners



USAID GLOBAL HEALTH SUPPLY CHAIN PROGRAM

Why Diagnostics?

- **Diagnosis is the first step on the path to treatment and the foundation of disease control and prevention.** As William Osler, sometimes described as the father of modern medicine, said in 1892: “There are three phases to treatment: diagnosis, diagnosis and diagnosis.”
- Diagnostic tests guide clinical decision-making. By helping to ensure the use of appropriate treatments, diagnostics improve the efficiency of health care spending, and help us to fight antimicrobial resistance by guiding the appropriate use of antibiotics.
- Diagnostic tests are also the foundation of disease surveillance and elimination.

- *Foundation for Innovative New Diagnostics website. “Why Diagnostics?”*



**GLOBAL
HEALTH**
SUPPLY CHAIN SUMMIT

The 90-90-90 targets to help end the AIDS epidemic

90%

of all



living with HIV will know
their HIV status

90%

of all



living with HIV will receive
antiretroviral therapy

90%

of all



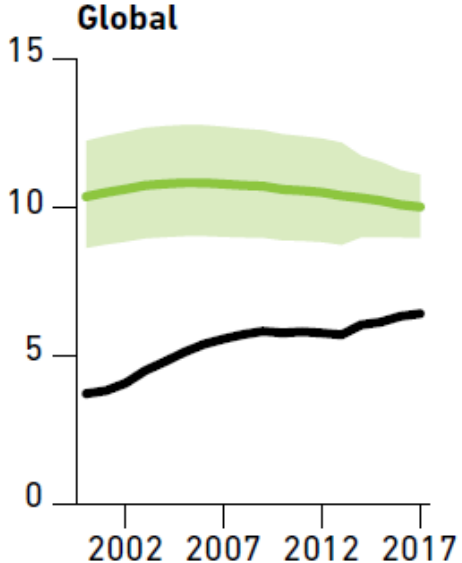
receiving antiretroviral
therapy will have viral
suppression

<http://www.avert.org/professionals/hiv-around-world/global-response/targets>

Global problem of “missing cases”; lack of access to diagnostics an important driver

Only 64% of TB cases detected and notified: 3.6 of 10 million TB cases missed in 2017

25% of people with HIV are not diagnosed.
Of those on treatment in SSA, 50% don't have the latest monitoring test (Viral Load).

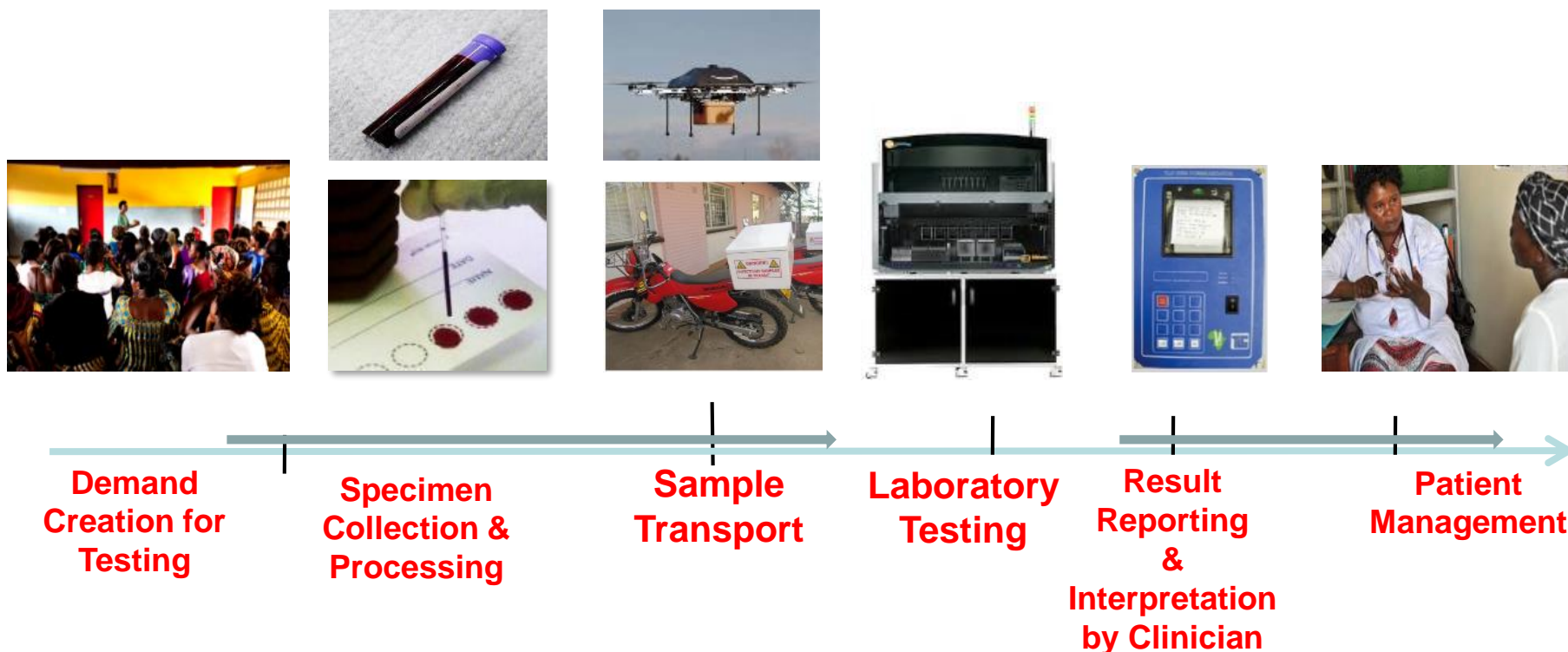


We need to provide better access to diagnostics

Green – estimated number of incident cases per year (millions)
Black – number of notified TB cases, all forms, per year (millions)

Source: WHO, Global Tuberculosis Report, 2018.

Scaling up access requires multiple interrelated elements along a cascade to all work together

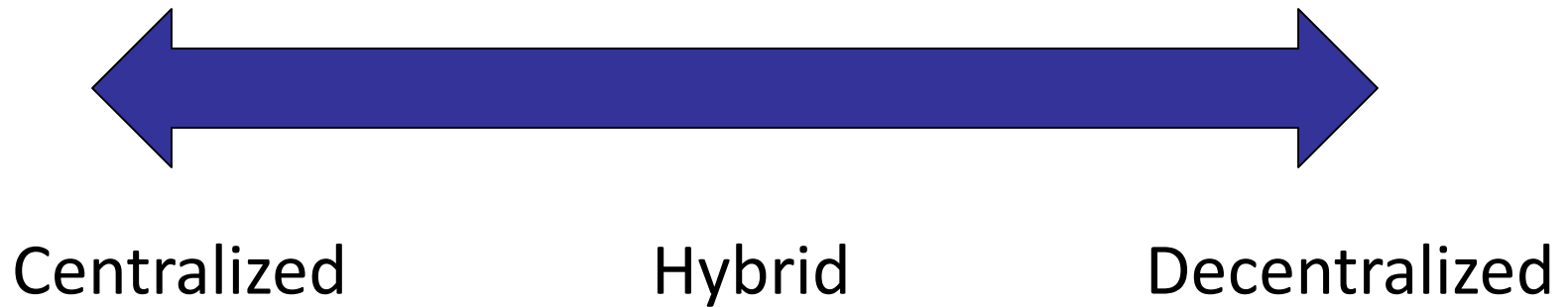


*This slide adapted from Clement B. Ndongmo, PhD, MPH, AIMLS - Senior Technical Laboratory and VMMC Advisor, GHSC-PSM.
cndongmo@ghsc-psm.org*

Design Objective – v1

Increase access to diagnostics, cost-effectively

Spectrum of approaches to providing Access



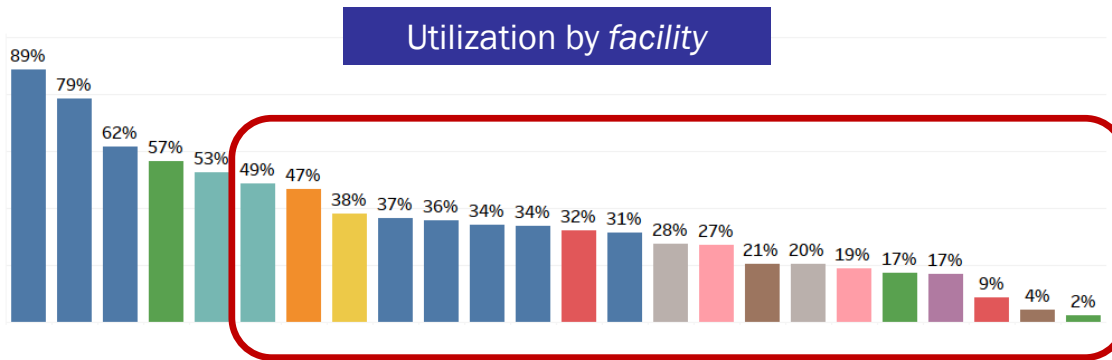
A powerful starting point – Network Optimization: How many machines? Where to put them? How to refer samples?

- A proposed solution: purchase many diagnostic machines and distribute them widely across country

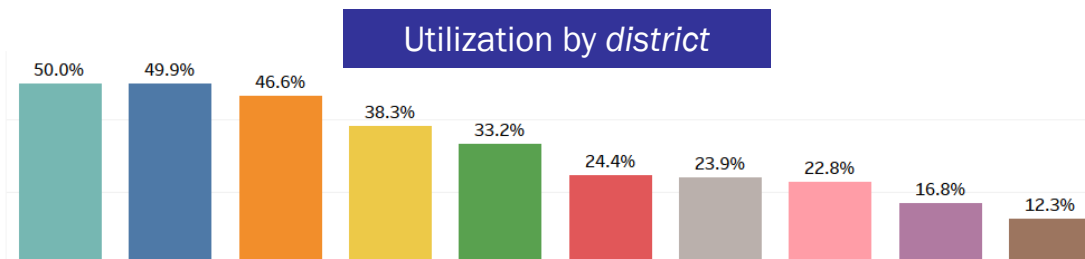


- Budgets are constrained

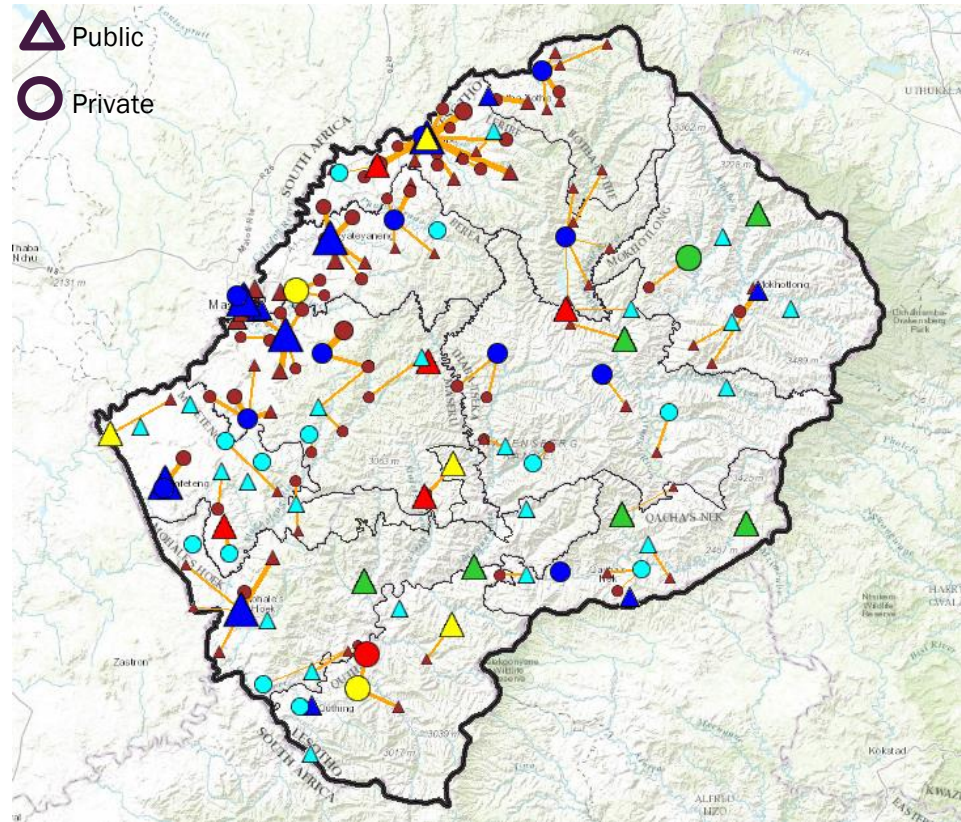
“Puzzling” factor: In current state available machines are underutilized



- Underused machines could be addressed by better referral flows.
- Low demand machines with utilization <X% (average daily tests <Y) could be replaced by better suited smaller or POC machines.

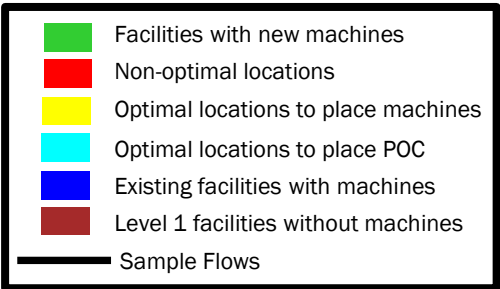


Design the network: optimize instrument number, placement, and referral flows



Recommendations:

1. 50+% of new machines in country should be moved.
2. Adjust referral flows across district borders.
3. Drop the other Y machines planned for purchase.
4. Z POC machines should be added



What's nice about Network Optimization?

Searches for best balance of cost components – taking care of **Cost-Effective** part of objective

Fixed Operating Costs

- Site Costs
- Equipment Costs
- HR/Technician Costs

Transport Costs

- Sample transport

Per Test Costs

- Reagent/Cartridge
- Results Printing

Reducing transport cost will in itself drive towards reducing distance, starting to address **Access**

What's the correct transport cost?

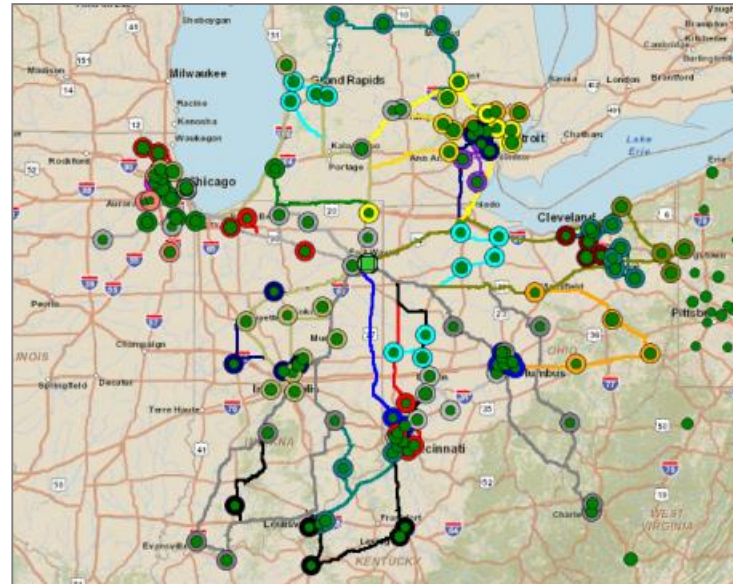
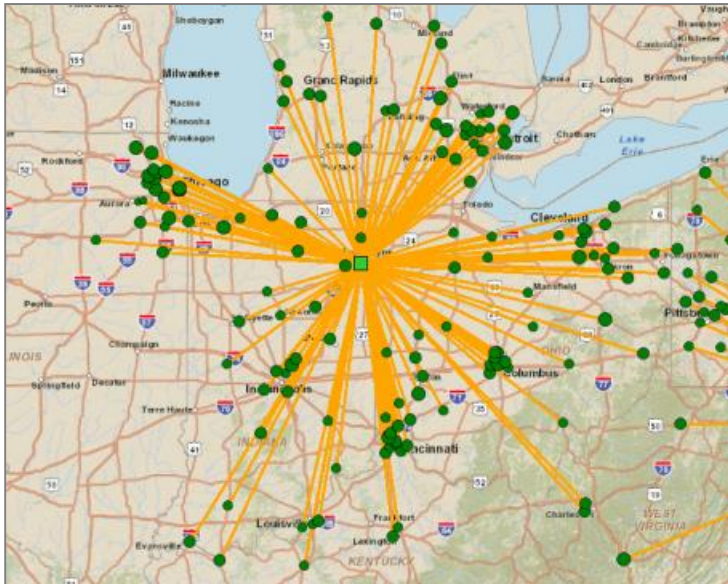
Different transport costs will lead to different “optimal” answers

What transport mode are we using?

Point-to-point transport or multi-stop routes?

What's the right frequency?

Do all of these vary in different regions of the country? What about for different facilities?



Is transport cost reduction sufficient for “Access”?

How do we define “Access”?

Candidate definition for Access:

Samples can be collected, sent to be tested, and results can be returned

Candidates for more specificity:

- At least one machine per Administrative area?
- Maximum allowable distance from health facility to diagnostic machine?
- Maximum allowable turnaround time?

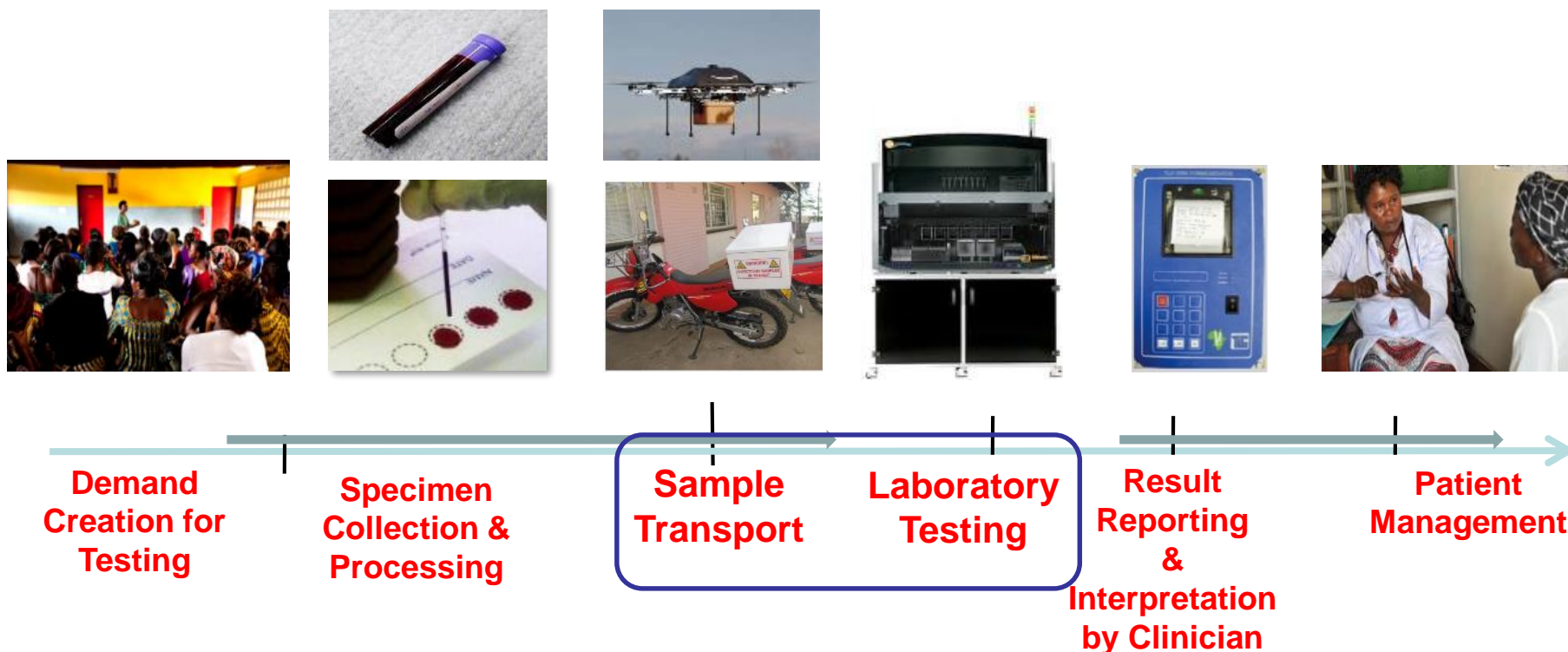
Constraints

Design Objective – v2

Increase access* to diagnostics, cost-effectively

*Access: Samples can be collected, sent to be tested, and results can be returned in a timely manner

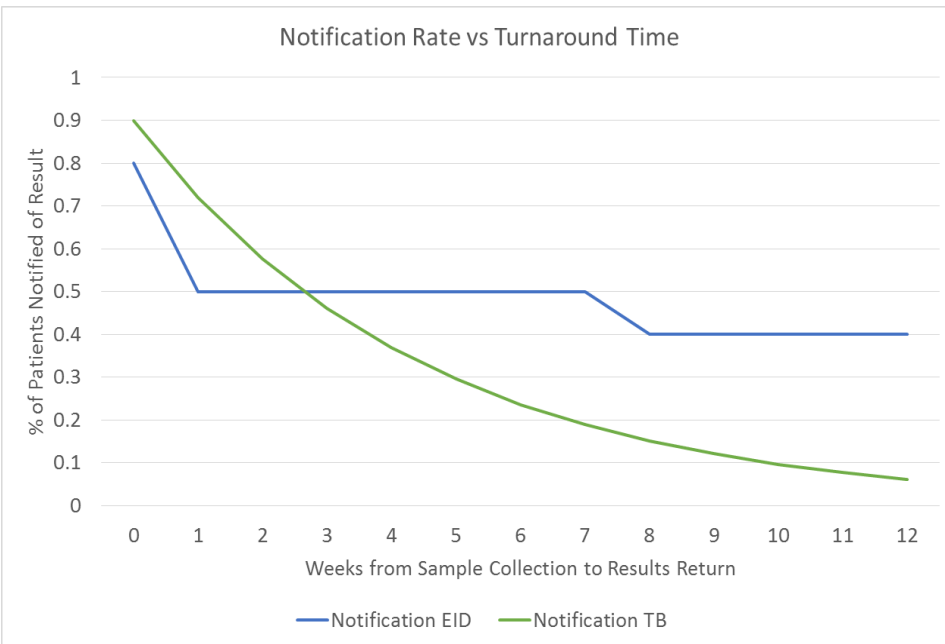
Scaling up access requires multiple interrelated elements along a cascade to all work together



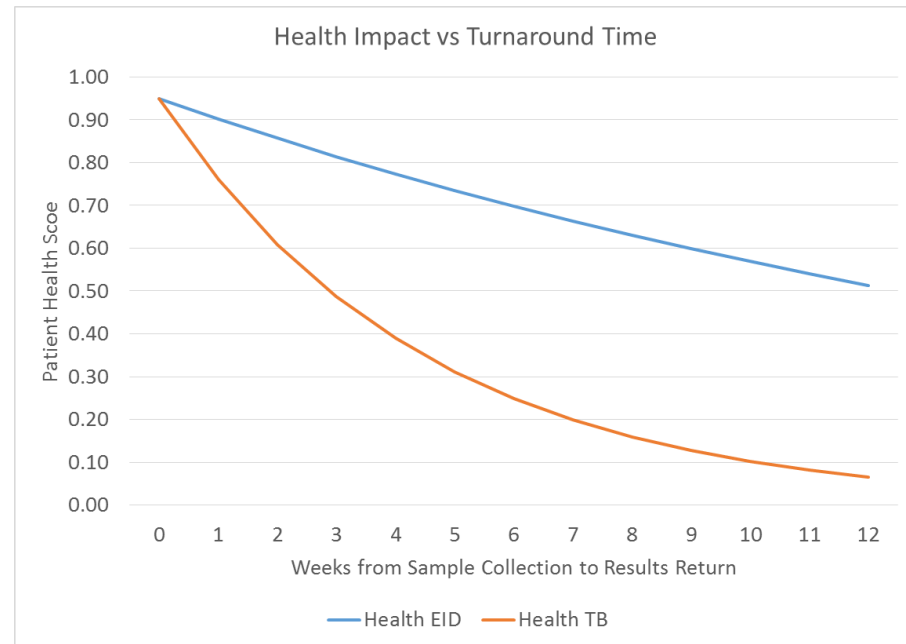
*This slide adapted from Clement B. Ndongmo, PhD, MPH, AIMLS - Senior Technical Laboratory and VMHC Advisor, GHSC-PSM.
cndongmo@ghsc-psm.org*

What is a “timely” manner for results return? What is an acceptable Turnaround time (TAT)?

Notification rates to patients



Health Effects as Patients wait for results



TAT is important and needs to be unpacked.
What are the components of TAT?

Turnaround Time

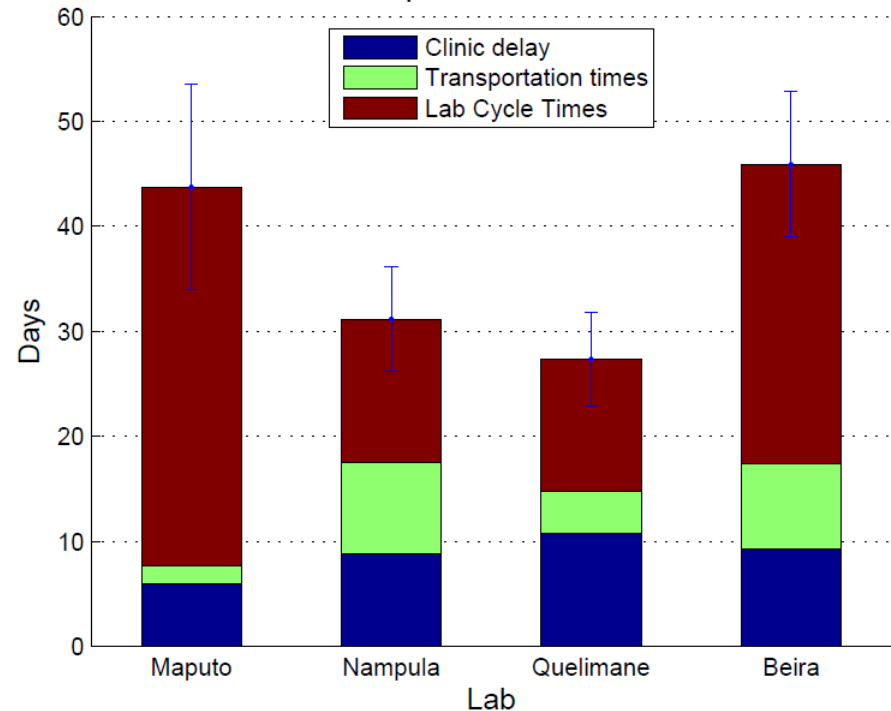
Lab Cycle Time:

- Stockouts of reagents/cartridges
- Machine outages
- Lab process (e.g. batching)

Centralized vs Decentralized?

- Do we assume a fixed probability of machine outage/stockout? OR
- Do we assume those are improving with points of control?

TAT Components - From data



Source: Deo, Gallien, Jonasson (2017)



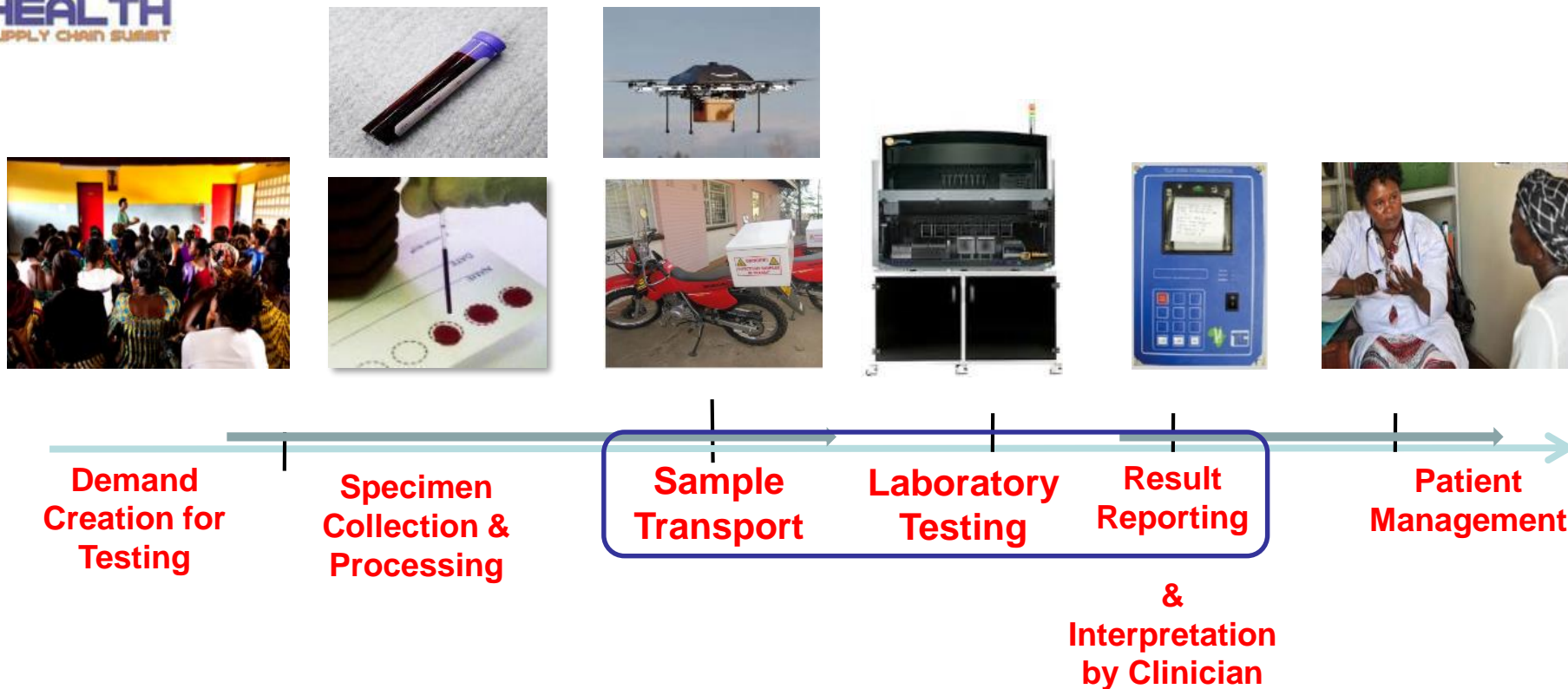
Centralized

Decentralized



**GLOBAL
HEALTH**
SUPPLY CHAIN SUMMIT

Scaling up access requires multiple interrelated elements along a cascade to all work together





**GLOBAL
HEALTH**
SUPPLY CHAIN SUMMIT

Scaling up access requires multiple interrelated elements along a cascade to all work together



**Demand
Creation for
Testing**

**Specimen
Collection &
Processing**

**Sample
Transport**

**Laboratory
Testing**

**Result
Reporting
&
Interpretation
by Clinician**

**Patient
Management**

Does having machine on-site increase testing?

What's the right machine to use?
Sensitivity,
Specificity,
more!

Do patients dropout at lower rates in monitoring with TAT?

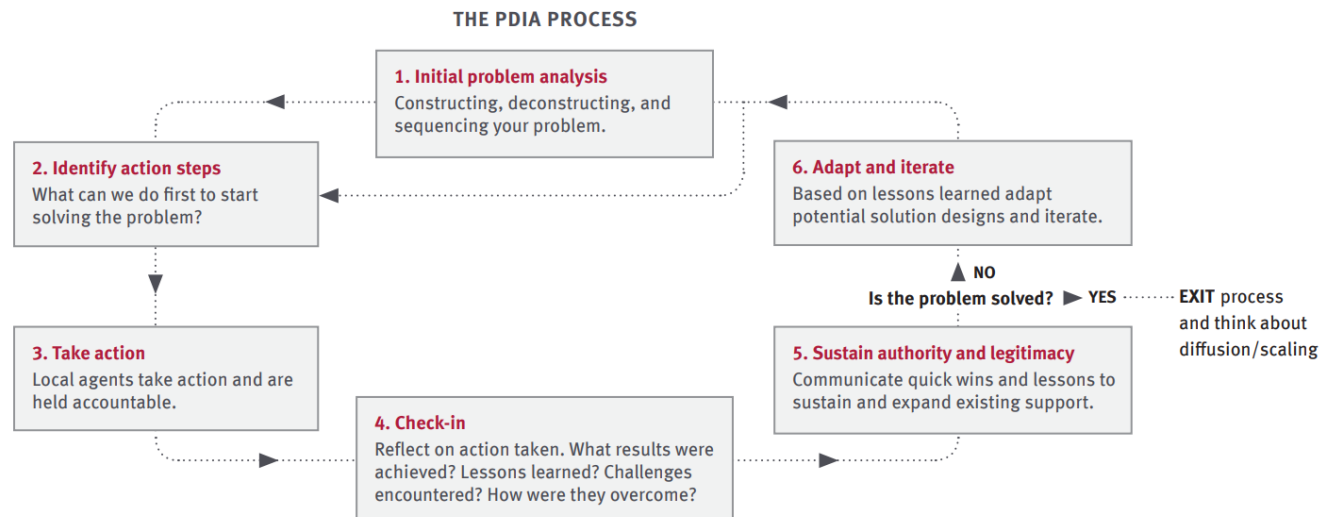
Design Objective – v3

Increase access* to diagnostics, cost-effectively

*Access: Tests can be ordered, Samples collected, tested, and correct results can be returned in a timely manner

Complex problem - How do we tackle this?

- We do have tools to improve complex socio-technical systems
- Problem-Driven Iterative Adaptation (PDIA)* – Andrews, Pritchett, Woolcock, Building State Capability – Harvard Kennedy School



*Analogous frameworks: OODA loop (Boyd), PDCA loop (Deming)

- Have a living decision model that guides you directionally, is continuously challenged and keeps increasing in fidelity

Countries with whom we are actively working on this path

Small proofs-of-concept

- Lesotho
- India

Design workshops to spark thinking, identify opportunities:

- Nigeria
- eSwatini
- Zimbabwe

Full-country design exercises

- Kenya
- The Philippines
- Tanzania

...MORE COMING!



**GLOBAL
HEALTH**
SUPPLY CHAIN SUMMIT

THANK YOU!